



## **Rajasthan State Mines & Minerals Ltd.**

(A Government of Rajasthan Enterprise)

Corporate Office: - 4, Meera Marg, Udaipur 313 001

Phone: 0294 - 2428743, 2428764-67, Fax: 0294 - 2428739

CIN: - U14109RJ1949SG000505, Web Site: [www.rsmm.com](http://www.rsmm.com)

e-mail: [mktgco.rsmml@rajasthan.gov.in](mailto:mktgco.rsmml@rajasthan.gov.in), [rsmmlphosphate@gmail.com](mailto:rsmmlphosphate@gmail.com)

Registered Office: -C-89-90, Jānpāth, Lal Kothī Scheme, Jaipur - 302 004

Ref: RSMM /CO/MKT/2021-22/141

Dated 21 / 06 / 2021

### **SALE OF RAJPHOS (GROUND ROCK PHOSPHATE) FERTILIZER FOR DIRECT APPLICATION IN ACIDIC SOILS**

Rajasthan State Mines & Minerals Ltd., a Govt. of Rajasthan engaged in mining & marketing of Industrial Minerals namely Rockphosphate, Gypsum, SMS Grade Limestone and Lignite is pleased to invite selling agencies dealing in fertilizer trade duly registered as per The Fertiliser (Control) Order, 1985 for sale of its product **RAJPHOS (Ground Rock Phosphate) Fertiliser**, a direct application fertilizer used in Tea/Coffee/Rubber/Coconut plantation etc. specially for acidic soils, duly certified as Organic Fertilizer by IMO Control Pvt. Ltd.

1) **ABOUT THE PRODUCT- RAJPHOS:**

Low grade 18% P<sub>2</sub>O<sub>5</sub> ground rock phosphate is produced and marketed by RSMML Ltd. under the brand name of "RAJPHOS". It is a natural, organic, non-toxic, and eco-friendly fertilizer. It has been approved by the Govt. of India for use in acid soils since 1992 as a direct application Phosphatic Fertilizer and has today become the most popular and reputed brand amongst the farmers and planters.

2) **SPECIFICATIONS OF RAJPHOS: -**

Specification of RAJPHOS is as per Schedule-I, Part-A, 1(b) subclause 6 which is follows: -

- I. Particle Size- Minimum 90 % of the material shall pass through 0.15 mm IS sieve and the balance 10% of material shall pass through 0.25 mm IS sieve.
- II. Total phosphate (as P<sub>2</sub>O<sub>5</sub>) % by weight is minimum 18.0.

3) **MARKET OF RAJPHOS:**

RAJPHOS finds exhaustive usage as a direct application fertilizer for **Tea, Coffee, Rubber, Cardamom, Coconut, Paddy, & Pepper etc.** The major use is in **Rubber & Tea** and the brand has been a planter's delight.

RAJPHOS is the most effective, reactive, natural and environment and soil friendly phosphatic fertilizer from RSMML for use in acidic soils in the country. It has been acclaimed as direct nutrient in acidic soil deficient in Calcium and Phosphate.

RAJPHOS is an indigenously mined natural mineral having no toxic effect or polluting properties and is highly economic in price and highly rated in quality.

4) **USAGE OF RAJPHOS:**

**RAJPHOS shall be sold for use as Direct Application Fertiliser only.** RSMML shall be free to call for reports and supportive documents as and when required to ascertain that the product has been sold for use as direct application fertilizer.

5) **PRICE:**

**Price as declared by RSMML from time to time through price circulars and the price prevailing on the date of dispatch shall be applicable.** RSMML shall declare Price inclusive of Royalty and other

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taxes but excluding GST which shall be extra. Any revision in duties, taxes, levies etc. when made applicable by the Govt. shall be passed on to the buyer.

**Prices shall be on following basis: -**

- a) **F.O.R. Railway Siding Basis:** -RSMML shall arrange for loading and transportation of RAJPHOS from Grinding unit to the Railway Siding and further loading of the material into wagons on behalf of Selling Agency. The Railway Freight shall be paid to the Railways directly by the selling agency as per Railway rules.
- b) **Ex-Factory Basis:** - Selling Agency shall have to make its own arrangement for loading and transportation of RAJPHOS from Grinding Unit, Jhamarkotra Rajasthan to the destination at its own cost and supervision.

**6) QUANTITY: -**

The Quantity of RAJPHOS for billing and all other purposes will be determined as following: -

- a) **F.O.R. Railway Siding Basis:** Number of bags mentioned in the Railway Receipt.
- b) **Ex-Factory Basis:** - Net Weight recorded at RSMML's Jhamarkotra Mines weighbridge or any other weighbridge authorized by RSMML.

**7) QUALITY**

The Quality of the Rockphosphate will be determined as per the analysis carried out at our Laboratory / Laboratory authorised by RSMML which is final and binding.

Claims on account of Quality or Quantity beyond despatch points shall not be entertained.

**8) ELIGIBILITY CRITERIA: -**

The interested selling agency of RAJPHOS shall be as defined in clause 2 (f) & (w) with due registration etc. as defined in Clause 7 of The Fertiliser (Control) Order (FCO) 1985. Copy of the registration should be enclosed.

The Selling Agency shall furnish the Attested Copy of valid registration as per FCO for the state where they are planning to procure RAJPHOS.

**9) SCOPE OF WORK OF SELLING AGENCY: -**

- a) Selling agency shall be required to sell RAJPHOS as direct application fertilizer in acidic soils only. The selling agency would also be required to put in efforts in order to develop new areas and application to other crops. For this purpose, placement of order, making requisite payment arrangement in advance and dealing with various Govt. bodies / agencies shall be the responsibility of the selling agency.
- b) Selling agency may depute their authorized representative for pre-inspection of the material prior to its dispatch.





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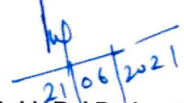
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- c Transit Insurance if applicable from loading point of RSMML shall be the responsibility of the selling agency at their cost. Selling agency shall take up all matters relating to Railways regarding claim etc at their cost and shall also bear transshipment charges, if any.
- d In case it is required to stock RAJPHOS, the arrangement of the same shall be made by the selling agency at their cost.
- e Any undercharges as and when imposed by Railways shall be borne by the selling agency.
- f The selling agency shall separately stock RAJPHOS in godown so that it does not gets mixed/contaminated with other similar products.
- g Selling agencies shall undertake all possible measures to promote advertise and publicize RAJPHOS by way of advertising, publication & distribution of brochure at their cost.

**10) SCOPE OF WORK OF RSMML: -**

- a. RAJPHOS shall be packed in 50 kg. HDPE bags printed with RSMML's logo and brand. Selling agency shall not temper with the bags in any way.
- b. RSMML shall provide 200 nos. of empty bags with every rake load of BG wagon in case of rail dispatches only for replacement of the torn bags in transit.
- c. RSMML will provide RAJPHOS to the selling agency as per the specifications mentioned in the FCO. Pursuance for all matters and clearance regarding compliance of FCO, Weights & Measurement Act, Package of Practices Act, and the requirements of Agriculture Department etc. falling under their market territory, shall be the joint responsibility of the selling agency and RSMML.
- d. Presently, there is no subsidy given by any government agency, in case subsidy is granted, the same will be retained by RSMML.

The interested Selling agency fulfilling the eligibility criteria as defined in clause 7 may send their interest by furnishing the required documents along with a signed and sealed copy of this document. They shall further provide their annual requirement in Annexure-A and place their request after the requisite payment arrangement for the respective state in which they have valid registration as per FCO in the proforma as provided in Annexure -A and an Undertaking As per Proforma at Annexure-C.

  
21/06/2021

**Pukh Raj Prajapat**  
**Head (Centralized Marketing)**

**ANNEXURE-A**

**PROFORMA OF ANNUAL PURCHASE ORDER FOR RAJPHOS  
(TO BE SUBMITTED ON CUSTOMER'S LETTER HEAD)**

To  
Head (Centralized Marketing)  
M/s Rajasthan State Mines and Minerals Ltd.,  
4, Meera Marg,  
Udaipur-313 001

Dear Sir,

We have pleasure in placing our order with you for supply of RAJPHOS as under for the year **2021-2022** as follows:

	Product	Quantity (MT)
	RAJPHOS	
<b>DETAILS OF CONSIGNEE &amp; AUTHORIZED REPRESENTATIVE/ TRANSPORTER</b>		
Details of Destination	NAME: -	
	ADDRESS (Pin-Code Mandatory)	
	STATE	
	Selling License Details	
Capacity of Production (MT/Day) (As per Consent to Operate, copy to be enclosed)		
Contact Person details	NAME: -	
	MOBILE NUMBER	
	TELEPHONE NO. OFFICE & RESIDANCE	
	FAX WITH STD CODE	
	E-MAIL	
Details of AUTHORIZED REPRESENTATIVE/ TRANSPORTER through whom the delivery is desired to be taken	Name	
	Tel./Mobile Number	
	Address	
	E-MAIL	
Transporter GST no.		
<b>FINANCIAL DETAILS</b>		
Mode of Payment		
PAN Card Number		
Rate of GST (SGST 2.5% + CGST 2.5% OR IGST 5%)		@ 5%
GST Registration No. & Date		

IBM Registration Number & date	
Despatch Schedule	Month-Wise & State-Wise

\*All above details are mandatory for registration of customer.

**We accept/confirm the following:**

- a. We have valid fertilizer selling license and we plan to sale the RAJPHOS procured from RSMML at (Name of State/States) \_\_\_\_\_.
- b. We undertake to sale RAJPHOS in acidic soils only.
- c. We undertake to abide by the terms of sale as contained in your Contract Release Order, Price Circular and enclosures thereof.
- d. We also accept the sale price, taxes & duties and terms as fixed by you from time to time and the same as applicable on the date of despatch shall be accepted by us.
- e. We accept that the supply against the above order shall be subject to availability of RAJPHOS.

**Signature & Name of the Managing Director with seal**



**PROFORMA FOR AUTHORIZATION AND END USE DECLARATION OF ROCKPHOSPHATE**  
**(TO BE FILLED ON CUSTOMERS' LETTER HEAD)**

To,  
Head (Centralized Marketing)  
Rajasthan State Mines and Minerals Ltd.  
4, Meera Marg,  
Udaipur-313 001

**Sub: Authorization of Representative/Transporter & End Use Declaration 2020-2021**

Dear Sirs

We are pleased to inform you that we are Seller of Fertilizer as per clause 2 (f) & (w) & Clause 7 of The Fertiliser (Control) Order (FCO) 1985 having our facilities in the state of \_\_\_\_\_ (Pin Code) \_\_\_\_\_ and we shall be using RAJPHOS for sale in acidic soils only.

We are hereby appointing M/s (Name of authorized agent/Transporter) \_\_\_\_\_  
(Complete Address with Pin Code) \_\_\_\_\_ for acting  
on our behalf on all matters connected with the purchase of RAJPHOS and taking delivery of the  
same from you and also to do all other jobs required and connected with this purpose viz.  
Transportation from mines to our factory, Supervising the rail loading, etc.

We hereby confirm that the material and documents delivered to our said authorised representative will  
be treated as delivered to us.

This authority is valid w.e.f. .... upto.....

Kindly extend your co-operation to them.

Thanking you,

Sincerely yours

**Signature of Authorised Representative**

**Name of Contact person**

**Phone/Mobile Number**

**Signature & Name of the  
Authorized Signatory of Buyer with seal**

**ANNEXURE-B**

**FORMAT OF REQUEST TO BE SUBMITTED FOR ISSUANCE OF EVERY RELEASE ORDER  
PARTY'S LETTER HEAD**

To,  
Head (Centralized Mktg)  
RSMM Limited, 4 Meera Marg,  
UDAIPUR-313001

Dear Sir,

Kindly arrange to issue a release order for **RAJPHOS** as per the following details:

<b>Fertilizer Selling License Details</b>	No Date of Issuance Date of Validity
<b>Product</b>	RAJPHOS
<b>Payment Arrangement</b>	BANK Cash/Cheque/RTGS/LC/BG No Date
<b>Quantity (MT)</b>	
<b>Despatch Point</b> (Ex-Railway Siding or Ex-Grinding Unit whichever applicable)	
<b>Destination (Address with Pin Code)</b>	
Name of Transporter/Agent	
GST No. (Enclosed Copy)	
IBM registration no.	

Thanking you,

**Signature & Name of the Authorized  
Signatory of Buyer with seal**

**ANNEXURE-C**

**UNDERTAKING TO BE SUBMITTED BY SELLING AGENCY**

**(On Rs 500 Stamp Non-Judicial Stamp Paper)**

I \_\_\_\_\_, S/O \_\_\_\_\_ of M/s \_\_\_\_\_ having  
address at \_\_\_\_\_ hereby undertake to abide by all the terms and  
conditions in the signed and stamped document No .RSM/CO/Mkt/2021-22/\_\_\_\_ dated  
\_\_\_\_/06/2021 titled " SALE OF RAJPHOS (GROUND ROCKPHOSPHATE) Fertiliser  
FOR DIRECT APPLICATION IN ACIDIC SOILS".

Name  
Signature & Seal